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REAL ESTATE**

OCTOBER 21, 2016

Hosted By



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Orange County and
the Inland Empire

Grayson wished to visit the
ocean and collect seashells.
One week. Just sunshine,
sea-turtles, smiles and sand.

One wish come true.
One family brought
closer together.

Lives changed forever.

Grayson, 4

hypoplastic left heart syndrome

I wish to go to Sanibel Island
and look for seashells

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St. Jude patient Sarah



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before year's end you may be able to claim a deduction on your 2016 tax return. St. Jude can put your donations to work right away, funding lifesaving research, treatment and care. Your gift will have a lasting impact on children's lives, and may be immediately deductible (to the extent permitted by law) on your 2016 tax return.

EVENT OUTLINE

**4:00pm-5:30pm: Registration, Nixon
Library viewing, Pictures**

4:30pm: 5:45pm: Appetizers in the Grand Hallway

5:45pm: Dinner seating

5:45pm-7:00pm: Dinner is served

7:00pm: Event begins

8:30pm: Dessert & Coffee

9:00pm: Panel Discussion

10:00pm End

GIVING

The Norris Group pays for I Survived Real Estate so 100% of what we raise via sponsorships and tickets goes directly to Make-A-Wish and St. Jude's Children Research Hospital. If you'd like to help us raise funds, please donate via our giving page at:

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THE MENU

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Appetizers

Bacon wrapped dates, asparagus shots, ahi tartare, shrimp saffron, and flat bread, tomato, basil and parmesan

First Course

Salade du Chef

Poached salmon, zesty tartare sauce, mixed greens tossed in a vinaigrette des gourmets

Second Course

Chicken “Escoffier”

Oven roasted chicken breast served in a sauce of wild mushrooms, white wine and fresh herbs

All entrees served with julienne of vegetables and basmati rice.

Alternative Vegetarian Entrée preparation available upon request

Dessert

Marjolaine: Chocolate and hazelnut cake, chocolate almond crunchy, strawberry coulis

**Wine for sponsors graciously donated by
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PANEL OF EXPERTS



Nick Bailey
VP
Zillow



Gary Acosta
CEO
National Assoc. of Hispanic
Real Estate Professionals



Bruce Norris
President
The Norris Group



Doug Duncan
Chief Economist
Fannie Mae



John Burns
CEO
John Burns Real Estate
Consulting



Sean O'Toole
Founder & CEO
PropertyRadar

Nick Bailey – Nick Bailey serves as Vice President for Zillow Group helping build the company's strategic partners and relationships throughout the U.S. Bailey helps drive the expansion of products and services through partnerships, and the broadening of brand awareness across the real estate industry. He has over 20 years of real estate industry experience as a leader in franchising, brokerage management, technology and as a licensed broker. Prior to joining Zillow Group, Bailey spent nearly twelve years at RE/MAX World Headquarters. [@brokerbailey](#) [@zillow](#)

Gary Acosta – Gary Acosta is the co-founder and CEO of the National Association of Hispanic Real Estate Professionals (NAHREP®) and a 25-year veteran of the housing industry. NAHREP is the nation's largest minority real estate trade association with over 20,000 members and 40 local chapters. Mr. Acosta has also founded or co-founded several mortgage, real estate and technology companies including New Vista Asset Management, CounselorMax, and RealEstateEspañol.com. In 2013 he co-founded The Mortgage Collaborative, a cooperative of mortgage companies who work together to increase profitability and market share. [@garynahrep](#)

Bruce Norris – Bruce Norris is a real estate investor, hard money lender, and real estate educator with over 30 years experience and over 2,000 real estate transactions. Bruce is best known for his long-term real estate market trends including his report, *The California Comeback* in 1997 and the *California Crash* in 2006. Bruce hosts an award-winning radio show on 590am and in his free time practices martial arts. [@thenorrisgroup](#)

Doug Duncan – Douglas G. Duncan is Fannie Mae's Vice President and Chief Economist. He is responsible for managing Fannie Mae's Strategy Division and Economics & Mortgage Market Analysis Groups. Prior to joining Fannie Mae, Duncan was Senior Vice President and Chief Economist at the Mortgage Bankers Association. Recently named one of the country's top four most accurate economists in 2010 by the *Wall Street Journal* and named one of *Bloomberg / BusinessWeek's* 50 Most Powerful People in Real Estate, Duncan is a frequent speaker on national and state economic, housing, and mortgage market conditions. [@fanniemac](#)

John Burns – John founded John Burns Real Estate Consulting in 2001 to help executives make informed investment decisions. Before founding the company, John worked at a national consulting firm for 4 years and for 10 years at KPMG Peat Marwick—2 as a CPA and 8 in their Consulting practice. John is a highly rated

speaker, and especially adept at making complicated analysis easy to understand. 410,000+ people follow John's LinkedIn Influencer column, 30,000+ subscribe to his emails, and the media cited the firm 400+ times in 2015. His new book, *Big Shifts Ahead*, offers insights and clarity on demographic shifts that can create exciting opportunities for business professionals.

[@jbrec](#)

Sean O'Toole – Prior to launching PropertyRadar, Sean O'Toole successfully purchased and flipped more than 150 residential and commercial foreclosures. Leveraging 15 years in the software industry, Sean used technology as a key competitive advantage to build his successful real estate investment track record. Sean has always thrived in start-up environments, and as such, became a key contributor at Xing Technology (acquired by Real Networks), ISI/GlobalCenter (acquired by Global Crossing), and Icarian, Inc. (acquired by Workstream, Inc.). [@propertyradar](#)

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A photograph showing a hand in a dark suit sleeve handing a set of keys to another hand. In the background, a red 'SOLD' sign is visible.

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Sid Pande

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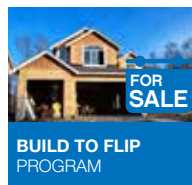
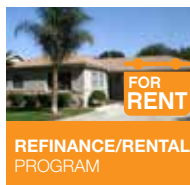
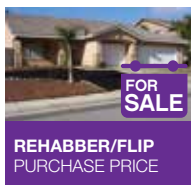
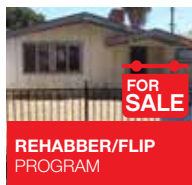
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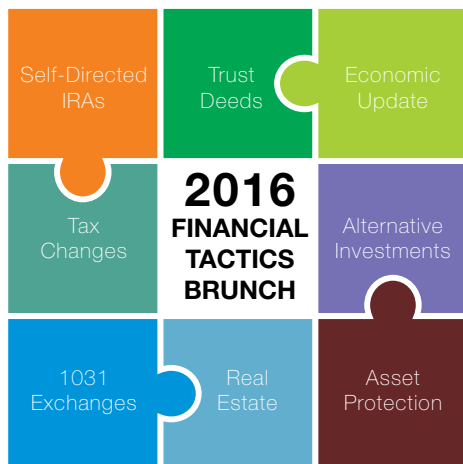
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Bruce Norris
President
The Norris Group



Amanda Han &
Matt MacFarland
CPA, MBT
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Kaaren Hall
President
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When | Where

Saturday, November 5th
9:00am – Registration
9:30am-1:30pm – Event

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